

## PIETRO SANTOLERI

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### CURRENT POSITIONS

Economic Analyst, European Commission - Joint Research Centre, 2022–Present  
Affiliate Researcher, Sant’Anna School of Advanced Studies, 2020–Present

### PAST POSITIONS

Researcher, STATEC Research, 2020–2021  
Post-doctoral Fellow, Sant’Anna School of Advanced Studies, 2019–2020  
Consultant, OECD, STI Division, 2017–2018  
Consultant, United Nations-ECLAC, 2011–2014

### EDUCATION

Ph.D. in Economics, Paris I Panthéon-Sorbonne and Sant’Anna School of Advanced Studies, 2019  
M.Sc. in International Economics and Development, Complutense University of Madrid, 2011  
B.Sc. in Political Science, University of Bologna, 2009  
Erasmus exchange program, Utrecht University, 2008

### JOURNAL ARTICLES

1. Coad, A., Domnick, C., Santoleri, P. and S. Srhoj (2025). “[Critical Perspectives on Entrepreneurial Ecosystems](#)”, *The Journal of Technology Transfer*, forthcoming.
2. Coad, A., Domnick, C., Santoleri, P. and S. Srhoj (2025). “[Does Africa Need Entrepreneurial Ecosystems Thinking?](#)”, *The Journal of Technology Transfer*, forthcoming.
3. Coad, A., Domnick, C., Santoleri, P. and S. Srhoj (2025). “[Regional Incidence and Persistence of High-growth Firms: Testing Ideas from the Entrepreneurial Ecosystems Literature](#)”, *Regional Studies*, 59(1).
4. Santoleri, P. and E. Russo (2025). “[Spurring Subsidy Entrepreneurs](#)”, *Research Policy*, 54(1), 105128.
5. Santoleri, P., Mina, A., Martelli, I. and A. Di Minin (2022). “[The Causal Effects of R&D Grants: Evidence from a Regression Discontinuity](#)”, *The Review of Economics and Statistics*, 1-42.
6. Manaresi, F., Menon, C. and P. Santoleri (2021). “[Supporting Innovative Entrepreneurship: An Evaluation of the Italian Start-up Act](#)” *Industrial and Corporate Change*, 30(6), 1591-1614.
7. Mina, A., Martelli, I., Di Minin, A., Testa, G. and P. Santoleri (2021). “[Public Funding of Innovation: Exploring Applications and Allocations of the European SME Instrument](#)”, *Research Policy*, 50(1), 104131.
8. Mina, A. and P. Santoleri (2021). “[The Effect of the Great Recession on the Employment Growth of Young vs. Small Firms in the Eurozone](#)”, *Str. Change and Econ. Dyn.*, 56, 184-194.

9. Santoleri, P. (2019). “[Innovation and Job Creation in \(High-growth\) New Firms](#)”, *Industrial and Corporate Change*, 29(3), 731-756.
10. Santoleri, P. and Santi C. (2017). “[Exploring the Link Between Innovation and Growth in Chilean Firms](#)”, *Small Business Economics*, 49(2), 445-467.
11. Santoleri, P. (2015). “[Diversity and Intensity of Information and Telecommunication Technologies Use and Product Innovation: Evidence from Chilean Micro-data](#)”, *Economics of Innovation and New Technology*, 24(6), 550-568.

#### **WORKING PAPERS**

12. Santoleri, P., Rentocchini, F. and F. Lelli (2026). “[LLM-assisted proposal writing in competitive R&D funding: Evidence from Horizon Europe](#)” *JRC Working Paper*
13. Baruffaldi, S., Santoleri, P. and Y. Shevtsova (2024). “[The Impact of Mobility Grants on Researchers](#)” *SSRN*
14. Iori, M., Mina. A., and P. Santoleri (2024). “[R&D Grants and the Novelty of Innovation](#)” (Revise & Resubmit at *Research Policy*)
15. Santoleri, P., Dosi, G., and E. Pugliese (2017). “[Growth and Survival of the Fitter? Evidence from US New Born Firms](#)” *LEM Working Paper Series*, 2017-6
16. Santoleri, P. and G. Stumpo (2016). “Microempresas y Pymes en América Latina: Características de las Firms y Políticas de Apoyo.” *Documento de trabajo, División de Desarrollo Productivo y Empresarial*, ECLAC

#### **WORK IN PROGRESS**

17. Iori, M., Santoleri, P. and S. Verzillo. “The Effects of ERC Proof-of-Concepts on Research Commercialization”
18. Santoleri, P. and S. Verzillo. “Gender Gap in Research Funding: Evidence from EU competitive grants”
19. Santoleri, P. and S. Verzillo. “Spillovers from Funding Top Researchers”
20. Manaresi, F., Melbourne, J., Menon, C., Romito, E. and P. Santoleri. “Small Credit Guarantees and Firm Performance: Evidence from Lazio’s Piccolo Credito”
21. Manaresi, F., E. Russo, and P. Santoleri. “The Causal Impact of Regional Innovation Grants: Evidence from a Randomized Evaluation Mechanism”

#### **BOOK CHAPTERS**

22. Duso, T., Quattraro, F. Santoleri, P. Schiersch, A. and S. Verzillo (forthcoming). “Administrative Data Access on Firms and Markets” In Berton, F. and P. Paruolo. *Data-driven Learning. Using Administrative Sources to Create Public Value: an EU perspective*. New York, Springer.
23. Rovira, S., Santoleri, P. and G. Stumpo (2013). “[Incorporación de TIC en el sector productivo: uso y desuso de las políticas públicas para favorecer su difusión.](#)” In Stumpo, G. and Rovira, S. *Entre mitos y realidades. TIC, políticas públicas y desarrollo productivo en América Latina*. ECLAC, Santiago de Chile

#### **POLICY REPORTS**

24. STATEC (2021). *Global Entrepreneurship Monitor Luxembourg 2020/2021*. STATEC, Luxembourg
25. STATEC (2020). *Global Entrepreneurship Monitor Luxembourg 2019/2020*. STATEC, Luxembourg

26. DeStefano, T., Manaresi, F., Menon, C. Santoleri, P., and Soggia, G. (2018). “The evaluation of the Italian Start-up Act” *OECD Science, Technology and Industry Policy Papers*
27. ECLAC (2013). *Monitoreo del Plan de Acción eLAC2015. Cuarta Conferencia Ministerial sobre la Sociedad de la Información en América Latina y el Caribe*. ECLAC, Santiago de Chile
28. ECLAC (2013). *The digital economy for structural change and equality*. ECLAC, Santiago de Chile
29. OECD–ECLAC (2012). *Latin American Economic Outlook 2013. SME Policies for Structural Change*. OECD, Paris
30. ECLAC (2012). *Espacios Iberoamericanos. La inversión extranjera: oportunidades para impulsar una relación renovada*. Document prepared for the XXII Cumbre Iberoamericana in Cadiz (Spain), 16th of November

## PRESS

[The causal effects of R&D grants](#), Voxeu.org.

[Buoni investimenti: il sostegno a ricerca e sviluppo delle PMI](#), LaVoce.info.

[Startup Act, un primo passo di successo](#), LaVoce.info.

[Startup Act Italia, un passo deciso verso l’innovazione \(cerchiamo di non arretrare\)](#), Il Sole 24 ore.

[An example of high returns to publicly funded R&D grants](#), Matt Clancy’s “New Things Under the Sun”.

## EDITORIAL SERVICE

Member of Editorial Review Board of *Small Business Economics*, 2018–Present.

Referee for *American Economic Journal: Economic Policy*, *Economics of Innovation and New Technology*, *Entrepreneurship: Theory and Practice*, *Industrial and Corporate Change*, *International Journal of Industrial Organization*, *Journal of Business Venturing*, *Journal of Evolutionary Economics*, *Journal of Industry, Competition and Trade*, *Research Policy*, *Small Business Economics*, *Structural Change and Economic Dynamics*, *The Review of Economics and Statistics*.

Referee for *DRUID 2022*, *DRUID 2023*, *CONCORDI 2023*, *CONCORDI 2025*

Guest Editor for the Special Issue *Critical Perspectives on Entrepreneurial Ecosystems* on the Journal of Technology Transfer

## ORGANIZATIONAL ACTIVITIES

Coordinator of the *XIV Summer School on Latin American Economies* organized by ECLAC-United Nations, July-September 2013.

## INVITED PRESENTATIONS

2025 London School of Economics, January; NBER Summer Institute, July

2024 Max Planck Institute for Innovation and Competition, June; Universidad Pablo Olavide, October; Università Cattolica del Sacro Cuore Milano, December

2023 NBER Summer Institute, July; Junior Innovation Economics Conference, Harvard Business School, May; ICHEC Brussels Management School, March

2022 European Innovation Council and SMEs Executive Agency (EISMEA), November; ZEW Mannheim, May; Entrepreneurship and Innovation Policy Research Seminar, virtual, May

2020 NBER Summer Institute, July

### **CONFERENCE PRESENTATIONS (SELECTED)**

- 2025 Barcelona Summer Forum, Barcelona School of Economics, June;
- 2023 Barcelona Summer Forum, Barcelona School of Economics, June; DRUID23, Nova Business School, June;
- 2022 Public Finance Conference, ZEW Mannheim, May;
- 2021 DRUID21, Copenhagen Business School, October; GSE Summer Forum, GSE Barcelona, June
- 2020 European Economic Association Conference, August
- 2018 Evaluation of Public Policies, Ministry of Economy and Finance, December
- 2017 Concordi, EU-JRC, Seville, September; CCC Doctoral Conference, University of Pennsylvania, March; DRUID Academy, University of Southern Denmark, January
- 2016 ICC Conference, Haas School of Business, December; International Schumpeter Society Conference, July; DRUID Academy, University of Bordeaux, January
- 2014 KID Summer school on knowledge dynamics, industry evolution, economic development, July
- 2013 UNU-MERIT 7th Conference on micro evidence on innovation in developing economies, November

### **GRANTS AND AWARDS**

- 2024 Research Policy Best Reviewer Award
- 2023 DRUID Best Paper Award (nominated)
- 2018 MIUR Fondo Giovani scholarship (9 months, Paris)
- 2018 Erasmus scholarship (9 months, Paris)
- 2014 MIUR PhD scholarship (4 years, Pisa)
- 2007 Erasmus scholarship (6 months, Utrecht)